

2<sup>nd</sup> May 2005

Managing Director

Peter Kelaher  
PK Property Search & Negotiators Pty Ltd  
Suite 13 Level 1/ 287 Military Road  
Cremorne NSW 2090

**Testimonial 1 Buyers Agents Service**

Dear Peter,

We would like to express our thanks for all your great negotiation skills on purchasing our new home.

The original referral to PK came from our son, as PK Property had recently purchased for him and managed to get him a great deal, so it only made sense to engage their services again on our side.

Peter you more than exceeded our expectations by saving us well over \$175,000 on the advertised sale price, but it wasn't just the savings that we are belated about, it is the conditions that you managed to negotiate that made the deal all that much sweeter.

Having someone there negotiating on our behalf up against the selling agent really gave us a peace of mind, and enabled us to make rational decisions because we were one step away from the emotional action.


Once again Peter thank you so much for all your help and advice, and there is no doubt should any of our friends or family need any real estate advice in the near future that we will be sending them your way.

**Testimonial 2 Sales Advisory**

Peter we would also like to thank you for the PK sales advisory service that you organised for us, which I would like to reiterate was a real bonus because it was for free.

Organising a reputable agent, negotiating commissions and marketing campaigns, and being involved through the whole sale of our property proved to be extremely beneficial. Having the independent professional advice both when selling and purchasing really made a difference to our bottom line at the end of the day Peter, so once again thanks for everything.

Yours Faithfully



Mr. & Mrs. Scollay